

I champion Albany public schools because...

The opportunity:

“KeyBank partners with the City School District of Albany by offering Albany High School juniors and seniors an internship program. During the school year, selected students have the opportunity to spend time at KeyBank’s Northeast Regional Headquarters located on Pearl Street in downtown Albany to observe the inner workings of the bank. From assignments in our commercial banking and private banking divisions, to our public sector business, these internships give students who participate a valuable glimpse into the workings of a \$100 billion national bank.

The achievement:

“The internships at KeyBank are in line with many things that Albany public schools do to educate students about the real world. Students who participate in this internship program are receiving experience that can be critical in finding a job after high school and college. Having that experience and knowing first-hand what it is like to work with other people, or in an office environment for a big company, provides knowledge with real value. The business world may not be their ultimate goal, but an internship can open their eyes to the types of career paths they might want to pursue later in life.”



Patrick Lillo
Senior Vice President, Senior Relationship
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Public Sector Group, KeyBank, Albany

Patrick Lillo is senior vice president and senior relationship manager in the Public Sector Group of KeyBank, covering New York state. He joined Key in 1990 as global treasury management calling officer. At that time, he served on the retail side of the bank as a district sales manager and area manager.

Mr. Lillo began his career with Bank of New York, holding positions of branch manager until moving to Chase Manhattan Bank where he held management positions on both the commercial and retail sides of the bank. He joined KeyBank’s Public Sector team as a relationship manager for the State of New York and agency accounts. Mr. Lillo is also a certified sales trainer for KeyBank.